

**CITY OF BILOXI
AGENDA ITEM
FACT SHEET**

Item No.: 5GG

Council Meeting Date: September 15, 2026

ITEM TITLE: RESOLUTION - 4-Ton Asphalt Hot Box Trailer

INTRODUCED BY: Mayor Andrew "FoFo" Gilich

CONTACT PERSON: Richard Weaver, Chief Administrative Officer

Christy LeBatard, Director of Public Works and Engineering

SUMMARY EXPLANATION:

To approve and authorize the lowest and best quote received for the Purchase of One (1) Falcon 4-Ton Asphalt Hot Box Trailer for use by the Public Works Department from Covington Sales & Service in the total amount of \$71,450.00.

Funding: MIMA Funds via Project 1127

Resolution ✓ Ordinance _____ Public Hearing _____ Routine Agenda _____

Exhibits for Review

Contract _____ Minutes _____ Plans/Maps _____ Deed _____ Lease _____

Other (Specify): Recommendation, Tabulation

Submittal Authorization: Council President _____ Mayor ✓

STAFF RECOMMENDATION: Staff recommends approval

COUNCIL ACTION: Motion By: _____ Second By: _____

Vote:	Councilmember	Yes	No	AFR	ABST	Councilmember	Yes	No	AFR	ABST
	Gray	_____	_____	_____	_____	Tisdale	_____	_____	_____	_____
	Marshall	_____	_____	_____	_____	Glavan	_____	_____	_____	_____
	Nail	_____	_____	_____	_____	Shoemaker	_____	_____	_____	_____
	Creel	_____	_____	_____	_____					

ACTION TAKEN:

091526epur

RESOLUTION No.

WHEREAS, quotes were received for the Purchase of One (1) Falcon 4-Ton Asphalt Hot Box Trailer for use by the Public Works Department; and

WHEREAS, the lowest and best quote was submitted by Covington Sales & Service in the total amount of \$71,450.00; and

WHEREAS, it is the recommendation of Christy LeBatard, Director of the Public Works Department, to accept the quote submitted by Covington Sales & Service in the total amount of \$71,450.00 for the Purchase of One (1) Falcon 4-Ton Asphalt Hot Box Trailer; and

WHEREAS, funding for the above purchase is shown in the 2026/2027 MIMA Funds via Project 1127.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF BILOXI, MISSISSIPPI, THAT:

The quote submitted by Covington Sales & Service in the total amount of \$71,450.00 for the Purchase of One (1) Falcon 4-Ton Asphalt Hot Box Trailer for use by the Public Works Department is hereby approved and that this Resolution shall be spread on the minutes of the City Council.

TABULATION
4-Ton Asphalt Hot Box Trailer
Public Works Department

	Total
Covington Sales & Service – Denham Springs, LA	\$71,450.00
K M International – North Branch, MI	60,094.50

Public Works & Engineering
Director
Christy LeBatard



214-A Delauney Street
P. O. Box 429
Biloxi, Mississippi 39533
Office: 228.435.6271
Fax: 228.435.6179
www.biloxi.ms.us

**NOTICE OF
BID RECOMMENDATION**

TO: Richard Weaver, CAO

FROM: Christy LeBatard, Director of Public Works & Engineering

DATE: September 9, 2026

SUBJECT: Falcon 4-Ton Asphalt Hot Box Trailer

I have reviewed the bids for the above-noted item. I recommend the bid from Covington Sales & Service be accepted as the best bid of those received for the following reasons:

- Covington Sales & Service has one in stock with immediate delivery available unlike KM International who has at least a 1 month lead time.
- KM International requires that the equipment be returned to them in Michigan for all warranty work to be done whereas Covington Sales is only 2 hours away in the event that we have to bring the equipment in for work.

Christy LeBatard

Public Works & Engineering Director

**Covington
Sales &
Service, Inc.**

Municipal & Industrial
www.covingtonsales.com

P.O. BOX 1144 • DENHAM SPRINGS, LA 70727-1144 • 225-664-7427 • 1-800-349-8000 • FAX 225-665-1567

August 26, 2026

City of Biloxi
214 A Delauney
Biloxi, Ms. 39533

Attn: Mr. Cleo Waits
Re: Falcon Asphalt Hot Box

Mr. Cleo,

As per our conversation Covington Sales & Service, Inc., is pleased to provide you a quote for a Falcon 4 Ton Trailer Mounted Asphalt Hot Box. The quote is listed below.

(1) FALCON 4-Ton Asphalt Hot Box Trailer = \$ 71,450.00

To Include: 12 Volt Battery, Triple Wall Construction and Fully Insulated, Automatic Temperature Control, Diesel Fuel Source VIP Technology, Voltage Indicator and Protector Controller That Automatically Prevents Burners from Operating Below Burner Required Voltage, One Piece Seamless Ceramic Combustion Chamber, Certified 92% Fuel Efficiency, Tandem Axle Trailer Frame 2" X 6" X 3/16" Tubular Steel, Diamond Tread Plate Hopper Access Platform, Electric Brakes with Safety Breakaway. Options Included: Falcon Smart Control Package with Digital Control Panel, Battery Charger, 7 Day 24 Hour Timer, Fuel Level Gauge, Hour Meter, Voltmeter, Temperature Gauge, Dump Box (12 Volt Over Hydraulic), Single Frame Extension, LED Lighting Upgrade, Amber Strobe Light, 10 Gallon Solvent Tank, 30 Gallon Tack Tank, Tack Tank Spray System with Hose Reel, Propane Torch with Hose and Storage Bracket, Operator Parts and Service Manual. 4- 16" Tires Load Range E, 3 Position Tool Holder and Release Agent Storage Basket. **Also included is a tote of PHM 50 Emulsion. 2 Year Machine Warranty, 5 Year warranty on Burner and Lifetime 16' Frame Warranty!** We currently have 1 in stock for immediate delivery.

This quote does not include any taxes or licenses if applicable but does include delivery and training. Please call if you have any questions or if we may be of further assistance.

Sincerely,



Rusty Gant
Mississippi Sales Representative

K M INTERNATIONAL
NORTH BRANCH MI 48461

KMII QUOTE

Date	Estimate #
8/25/2026	4591

Name / Address
BILOXI, MS CITY OF CELO WAITS 140 LAMEUSE ST BILOXI, MS 39530

Ship To
BILOXI, MS CITY OF CELO WAITS 214a DELAUNEY ST BILOXI, MS 39530

P.O. No.	Terms	Rep	Delivery		
	NET 30 DAYS	DPT	30-45 DAYS		
Item	Description	Qty	Cost	Total	
KM 8000TEDD-20' C3M4	KM 8000TEDD-20' C3M4- 4 TON ASPHALT HOTBOX/RECLAIMER DIESEL FIRED HYDRAULIC DUMP TRAILER WITH ELECTRIC BRAKES	1	36,325.00	36,325.00T	
LITHIUM BATTERY OPTION	LITHIUM - 100 AH 12V LIFEPO4 BATTERY OPTION (REPLACES STANDARD 12V AGM BATTERY)	1	1,315.00	1,315.00T	
LIGHT BAR (8000)	KM 8000 LIGHT BAR OPTION; DIRECTIONAL ARROW BOARD & CONTROLLER INCLUDES HARDWARE, BRACKETS, ENCLOSURE	1	2,025.00	2,025.00T	
HOIST (ELEC 12V W/DIESEL)	LOADING HOIST/WINCH & DAVIT 12V OPERATION, 4000/8000 DIESEL UNITS ONLY	1	3,915.00	3,915.00T	
ELECTRIC BACK UP HEATER	ELECTRIC BACK UP HEATER; 1 PH 240V 5000W, 4000/8000	1	4,470.00	4,470.00T	
TACK TANK; HEATED M2 - OPTI...	30 GAL HEATED TACK TANK M2 - OPTION, THERMOSTAT CONTROLLED (55 - 175°F) LP BURNER, GRAVITY OUTLET 1-1/2" BALL VALVE, 30 LB LP CYLINDER NOT INCLUDED (ADD TEE AND FITTINGS WHEN BUILT WITH TORCH OPTION)	1	5,200.00	5,200.00T	
30 LB CYLINDER	** OPTION ** 30 LB CYLINDER-LP	1	125.00	125.00T	

Tax Indemnification. Buyer shall pay, and indemnify and hold Seller, and its Affiliates, and all officers, directors, employees and agents harmless from and against, any taxes that may at any time be asserted in respect of the transactions described in this purchase order, or the Buyer's use or possession of the equipment that is the subject of this purchase order (including any sales, use, receipts, value added, occupation, excise, personal property, privilege or license taxes, or any withholdings, but not including taxes imposed upon Seller with respect to its overall net income) and costs, expenses and reasonable counsel fees in defending against the same, whether arising by reason of the Buyer's purchase, use or possession of the equipment or otherwise. Prices subject to change based on CPI

Total

Phone #	Fax #
(810) 688-1234	(810) 688-8765

Quoted By: _____

Accepted

Keizer-Morris International, Inc.

Please note that ALL WARRANTY PARTS must be returned to KMI within 7 business days of customer receipt in order for credit to be issued.

K M INTERNATIONAL
NORTH BRANCH MI 48461

KMII QUOTE

Date	Estimate #
8/25/2026	4591

Name / Address
BILOXI, MS CITY OF CELO WAITS 140 LAMEUSE ST BILOXI, MS 39530

Ship To
BILOXI, MS CITY OF CELO WAITS 214a DELAUNEY ST BILOXI, MS 39530

P.O. No.	Terms	Rep	Delivery		
	NET 30 DAYS	DPT	30-45 DAYS		
Item	Description	Qty	Cost	Total	
SPRAY TACK UNIT	SPRAY TACK UNIT WITH WAND, INCLUDES HOSE REEL (REQUIRES TACK TANK OPTION)(REQUIRES REMOVAL OF STANDARD PLUMBING FROM THE TACK TANK OPTION)	1	5,095.00	5,095.00T	
TORCH WITH HOSE REEL (DIESEL)	UTILITY HAND TORCH WITH RETRACTABLE HOSE REEL; USE WITH DIESEL SUPPLIED HOTBOX 4000/8000	1	2,100.00	2,100.00T	
TOOL RACK (8000) - 4 HOLE	TOOL RACK - FOUR POSITION RACK, MOUNTED ON KM8000 TRAILER	1	410.00	410.00T	
SOLVENT TANK	SOLVENT TANK OPTION, 7 GAL, LATCHED HINGED LID, 3/4" BOTTOM	1	525.00	525.00T	
LIGHT, STROBE - REAR FENDER	KM STROBE; 6" OVAL AMBER STROBE LIGHTS, MOUNTED SWITCHED	1	920.00	920.00T	
PLATE COMPACTOR MOUNT	MOUNTED ON REAR OF FENDERS (8000T ONLY) PLATE COMPACTOR MOUNT FOR TRAILER	1	420.00	420.00T	
	SUBTOTAL			62,845.00	
10% DISCOUNT	10 % DISCOUNT		-10.00%	-6,284.50	
HANDLING	HANDLING/PACKAGING AND/OR CRATE CHARGES		150.00	150.00T	

Tax Indemnification. Buyer shall pay, and indemnify and hold Seller, and its Affiliates, and all officers, directors, employees and agents harmless from and against, any taxes that may at any time be asserted in respect of the transactions described in this purchase order, or the Buyer's use or possession of the equipment that is the subject of this purchase order (including any sales, use, receipts, value added, occupation, excise, personal property, privilege or license taxes, or any withholdings, but not including taxes imposed upon Seller with respect to its overall net income) and costs, expenses and reasonable counsel fees in defending against the same, whether arising by reason of the Buyer's purchase, use or possession of the equipment or otherwise. Prices subject to change based on CPI

Total

Phone #	Fax #
(810) 688-1234	(810) 688-8765

Quoted By: _____

Accepted

Keizer-Morris International, Inc.

Please note that ALL WARRANTY PARTS must be returned to KMI within 7 business days of customer receipt in order for credit to be issued.

K M INTERNATIONAL
NORTH BRANCH MI 48461

KMII QUOTE

Date	Estimate #
8/25/2026	4591

Name / Address
BILOXI, MS CITY OF CELO WAITS 140 LAMEUSE ST BILOXI, MS 39530

Ship To
BILOXI, MS CITY OF CELO WAITS 214a DELAUNEY ST BILOXI, MS 39530

P.O. No.	Terms	Rep	Delivery	
	NET 30 DAYS	DPT	30-45 DAYS	
Item	Description	Qty	Cost	Total
FREIGHT - NORTH BRANCH	FOB - DOOR NORTH BRANCH, MI 48461 TO DOOR 39530 * SUBJECT TO CHANGE DUE TO MARKET AT TIME OF SHIPMENT *		2,789.00	2,789.00T
	SUBTOTAL			2,939.00
FUEL SURCHARGE- 1%	SUBTOTAL FUEL SURCHARGE - NON NEGOTIABLE Out-of-state sale, exempt from sales tax		1.00% 0.00%	59,499.50 595.00T 0.00

Tax Indemnification. Buyer shall pay, and indemnify and hold Seller, and its Affiliates, and all officers, directors, employees and agents harmless from and against, any taxes that may at any time be asserted in respect of the transactions described in this purchase order, or the Buyer's use or possession of the equipment that is the subject of this purchase order (including any sales, use, receipts, value added, occupation, excise, personal property, privilege or license taxes, or any withholdings, but not including taxes imposed upon Seller with respect to its overall net income) and costs, expenses and reasonable counsel fees in defending against the same, whether arising by reason of the Buyer's purchase, use or possession of the equipment or otherwise. Prices subject to change based on CPI

Total

\$60,094.50

Phone #	Fax #
(810) 688-1234	(810) 688-8765

Quoted By: _____

Accepted _____

Please note that ALL WARRANTY PARTS must be returned to KMI within 7 business days of customer receipt in order for credit to be issued.

KM International Inc.

6561 Bernie Kohler Dr. North Branch, MI 48461

800-492-1757 | www.kminternational.com



LIMITED WARRANTY – HOTBOX AND T2

KEIZER-MORRIS INTERNATIONAL, INC. (hereinafter called KMII) warrants the equipment manufactured by KMII to be free from defects in material and workmanship on the invoice date to the original purchaser. KMII will, for a period of twelve (12) months from the invoice date, repair or replace any serviceable or consumable parts determined by KMII to be defective. These parts include, but are not limited to, insulation, fuel lines, bearings, filters, ignition components, power supplies, axle components, oil, fuels and lubricants. All components, with the exception of the previously listed twelve (12) month warranted parts, will be covered under this warranty for a period of twenty-four (24) months. The trailer frame components, hotbox body and workmanship is warranted for a period of five (5) years from the invoice date. This warranty applies only when the claim is approved and repaired by a KMII representative.

KMII will not be liable for general wear and tear, or any malfunction, damage or wear caused by misapplication, abrasion, corrosion, inadequate or improper maintenance, negligence, accident, tampering, or substitution of non-KMII component parts. This warranty applies only when the equipment is used for its intended purpose and properly maintained.

This warranty is conditioned upon the prepaid return of the equipment claimed to be defective to an authorized KMII distributor or the factory direct, for verification of the claimed defect. If the claimed defect is verified, KMII will repair or replace free of charge any defective parts. The equipment will be returned to the original purchaser standard ground prepaid, expedited shipping will not be covered. If inspection of the equipment does not disclose any defect in material or workmanship, repairs will be made at a reasonable charge, which may include the cost of parts, labor, and transportation. This warranty covers labor at an hourly rate of \$79 per hour only when approved and directed by KMII service technicians.

KMII will in no event be liable for indirect, incidental, special or consequential damages resulting from KMII supplying equipment hereunder, or the furnishing performance, or use of any products or other goods sold hereto, whether due to a breach of contract, breach of warranty, the negligence of KMII or otherwise.

KMII's sole obligation and buyer's sole remedy for any breach of warranty shall be set forth above. The buyer agrees that no other remedy (including, but not limited to, incidental or consequential damages for lost profits, lost sales, injury to person or property, or any other incidental or consequential loss) shall be available. Any action for breach of warranty must be brought within two (2) Year(s) of date of invoice. THIS WARRANTY IS EXCLUSIVE, NON-TRANSFERABLE, AND IS IN LIEU OF ANY OTHER WARRANTIES, EXPRESS OR IMPLIED.

DELIVERING INNOVATIVE ASPHALT MAINTENANCE SOLUTIONS.